



DIPLOMA: RETAIL BUSINESS MANAGEMENT (ONLINE)

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ADMISSION REQUIREMENTS: National Senior Certificate with a Bachelor's degree or diploma endorsement or equivalent qualification.

Minimum APS	Required subjects	Recommended subject (s)
24 (excluding Life Orientation) 22-23: TUT Potential assessment test	English (home or first additional language) – 4 Mathematical Literacy – 4 or Mathematics/Technical Mathematics – 3	<ul style="list-style-type: none"> Accounting, Business Economics, Business Studies, Consumer Studies

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ADMISSION REQUIREMENTS: National Certificate Vocational at NQF level 4

A National Certificate (Vocational) with a bachelor's degree or a diploma endorsement, with at least 50% for English (home language or first additional language) and 40% for Mathematics or 50% for Mathematical Literacy, 40% for Life Orientation (excluded for APS calculation) and 50% for any other three compulsory vocational subjects.

Selection criteria: APS=24 (excl. Life Orientation).

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RLP PROCESS:

"Recognition of Prior Learning (RPL)" means the principles and processes through which the prior knowledge and skills of a person are made visible, mediated and assessed for the purposes of alternative access and admission, recognition and certification, or further learning and development.

Applications for RPL must be submitted at least six (6) months prior to the intended date of registration



○  **JOB DESCRIPTION:** Managing a retail organisation or any division thereof, including but not limited to the Retail Motor Industry, from merchandising to displays and the overall management of the whole store. Becoming a retail buyer or planner within but not limited to the Retail Motor Industry.

○  **JOB OPPORTUNITIES:** Retail planners; Retail entrepreneurs; Retail store managers; Retail sales representatives; Sales representatives for Retail suppliers, Merchandise managers and Wholesalers within but not limited to the Retail Motor Industry.

○  **SUBJECTS:**

▪ **FIRST YEAR**

- Communication for Academic Purposes
- Retailing I
- Computer Literacy (first semester)
- Computer Literacy II (second semester)
- Life Skills I (block)
- Professional selling I
- Retail Operations Management I
- Information Literacy (block)

▪ **SECOND YEAR**

- Consumer Behavior I
- Practical Accounting I
- Retail Operations Management II
- Supply Chain Management I
- Retailing I

▪ **THIRD YEAR**

- Supply Chain Management II
- Financial Management for Retailers II
- Retail Operations Management III
- Law for Retailers
- Communication for Occupational Purposes
- Retailing III

○  **PRESENTATION AND CAMPUS:** Online - Block mode

○  **INTAKE FOR THE QUALIFICATION:** July only.

○  **APPROXIMATE FIRST-YEAR CLASS FEES:** Available on request.

○  **POSSIBLE FURTHER STUDIES:** This programme is offered up to Advanced Diploma level.

○  **WEB:** ▪ www.tut.ac.za

○  **CONTACT DETAILS:** MssManSci@tut.ac.za

